	Principle	Application				
	Chair's Corporate Governance Statement					
		All members of the board believe strongly in the value and importance of good corporate				
		governance and in our accountability to all of Samuel Heath & Sons plc ("Samuel Heath" or				
		the "Company") stakeholders including the shareholders, staff, advisers, regulators and				
		other suppliers. Robust corporate governance improves performance and mitigates risk and				
		therefore is an important factor in achieving the medium to long term success of the				
		Company. In the statement which follows, we explain our approach to governance, and how				
		the board and its committees operate.				
		Changes to AIM rules on 30 March 2018 required AIM companies to apply a recognised				
		corporate governance code from 28 September 2018. Samuel Heath & Sons plc has chosen				
		to adhere to the Quoted Company Alliance's ("QCA") Corporate Governance Code for Small				
		and Mid-Size Quoted Companies (revised in April 2018) to meet the new requirements of				
		AIM Rule 26.				
		The QCA Code is constructed around ten broad principles and a set of disclosures. The QCA				
		has stated what it considers to be appropriate arrangements for growing companies and asks				
		companies to provide an explanation about how they are meeting the principles through the				
		prescribed disclosures. We have considered how we apply each principle to the extent that				
		the board judges these to be appropriate in the circumstances, and below we provide an				
		explanation of the approach taken in relation to each.				
		The Chair has the overall responsibility for implementing an appropriate corporate				
		governance regime at the Company.				
		The information below was last updated on 5th February 2025.				
1	Establish a strategy	The Company uses its long-established skills and investments in manufacturing metals to				
	and business model	produce high-quality products for the bathroom and door hardware markets.				
	which promote long-					
	term value for	The customer value proposition is supported by:				
	shareholders	Brand value and recognition through long standing targeted advertising and PR.				
		High quality design, manufacture and in-house finishing.				
		Effective customer service and support from regular direct contact with resellers				
		and specifiers of across product ranges.				
		<ul> <li>Industry leading shipment/delivery times.</li> </ul>				
		The shareholder value is supported by:				
		Variety of geographical markets spreading economic risk.				
		Strong Balance Sheet.				
		Business growth financed internally from profits.				
		<ul> <li>Business growth manced internally from profits.</li> <li>Vertically integrated manufacturing facility affords total control of quality and</li> </ul>				
		availability of product to ultimate customer.				
		Recruiting and retaining suitable staff with the necessary skills and abilities enables  the company to execute its strategy effectively. We fester initiatives to ensure get				
		the company to execute its strategy effectively. We foster initiatives to encourage the promotion of good staff engagement as well as ensuring that remuneration				
		packages are competitive within the markets in which we operate.				
2	Seek to understand	It is the Board's abiding aim to provide clear and transparent information as to the				
_	and meet	Company's activities, strategies and financial position to its shareholders. Details of				
	shareholder needs	all shareholder communications are available on the Company's website.				
	and expectations	The Company is committed to communicating openly with its shareholders to				
	and expectations	ensure that its strategy and performance are clearly understood. We communicate				
		with shareholders through Annual Report and Accounts, full-year and half-year				
		announcements and the annual general meeting (AGM) to which we encourage				
		shareholders to attend and participate. Our website contains a range of corporate				
		information (including all Samuel Heath announcements) which is available to				
		shareholders, investors and the public.				
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- Private shareholders: The AGM is the principal forum for dialogue with private shareholders, and we encourage all shareholders to attend and participate. The Notice of Meeting is sent to shareholders at least 21 days before the meeting. The chairs of the board and all committees, together with all other directors whenever possible, attend the AGM and are available to answer questions raised by shareholders. Shareholders vote on each resolution, by way of a poll.
- The Company maintains a dedicated email address which investors can use to contact the company which is prominently displayed on its website together with the company's address and telephone number. As the Company is too small to have a dedicated investor relations department, the Financial Director is responsible for reviewing all communications received from members and determining the most appropriate response.

Take into account wider stakeholder and social responsibilities and their implications for long term success

The business recognises the benefits of stakeholder relations.

### Internal

- Employees. The Works Committee meets 3 times a year as a forum to passon information and for members to raise concerns. Matters are recorded and following appropriate consultation, reported on at the nextmeeting.
- Customers. Our representatives meet regularly with all significant customers to
  inform them of new products with samples where possible, to pass on product
  knowledge and understand their business plans and aspirations. Reports are
  produced which form part of our sales forecasting and budgetary process, these
  are fed back to influence future product and services development.
- Suppliers. Our purchasing department interact regularly with suppliers to ensure minimal disruptions to the supply chain and to ensure best value for money for the company. New suppliers are invited to quote for materials, components and services.
- Regulation. The business constantly reviews the relevant regulations governing its
  products to ensure current and future compliance within major markets. Door
  closers for use on fire doors are subject to performance standards. Taps and
  showers are subject to water usage restrictions and performance standards. The
  Company submits its products for third party testing both in the UK and in overseas
  markets and maintains 'listings' where appropriate.

Changes in legislation and approvals can have a material impact on product designs which are fed back through our NPD process.

- Industry Bodies. The company is a member of a number of influential trade bodies and attends Management and Technical committees to ensure we 'have a voice' in the development of best practice and are able to influence any applicable legislation. The Managing Director, Sales Director and Head of Design are involved in this process. Relevant outcomes are related to other Board members at monthly Board meetings.
- Environment. Samuel Heath & Sons plc is committed to protecting the
  environment and recognises the importance of embedding environmental
  protection & sustainability into its business model and ethos. We are a responsible
  organisation that aims for excellence in environmental management through
  continuous improvement and engaging with our suppliers, customers, regulatory
  bodies and local community. The Board of Directors are responsible for the
  environmental performance of the company, but all employees share this
  responsibility and are supported by key staff who promote best practice, continual
  improvement and monitor performance

4 Embed effective risk management, considering both opportunities and threats, throughout the organisation

The Company reviews various scenarios from a risk point of view to assess and address relevant risks identified.

- Health & Safety. Formalised reviews and inspections are undertaken across the business and communicated together at regular meetings. The Company holds OHSAS 18001: 2007 Occupational Health & Safety Management.
- Risk Assessment. There is a formalised Risk Assessment process of grading and recording risks and attending to any issues for the whole business, which includes involvement of the relevant works committee representatives.
- Financial risk. The Board monitors the results of the business monthly against forecast, investigating variations and challenging direction.
- Insurance risk. Policies are obtained where cost effective for risk beyond statutory minimums, such as Credit and Cyber insurance.
- Currency. Exporting to a variety of markets spreads the currency exposure of the business, and the Board monitors exchange rates and takes out forward contracts when it deems appropriate.
- Supply chain. The Company keeps in close contact with critical suppliers, reviewing quality and service levels.
- Customers. The Company is in regular contact with customers directly and through our representatives to monitor their requirements and give feedback on their consumers' preferences and aspirations.
- Design. The Company has its own in-house design department and meets regularly
  with outside technicians and designers to help maintain a contemporary product
  portfolio. This ensures the pipeline of NPD and R&D secures the future success of
  the business.

Our purpose is to produce high quality, environmentally friendly, long-lasting bathroom and hardware products for all our customers. We aim to achieve this by reducing the impact of our operations, challenging our supply chain and working with our customers to reduce their own environmental impact, all of which are critical to our objective of minimising our impact on the environment.

### **Guiding Principles**

- To ensure our environmental sustainability policy is relevant, progressive and regula updated, our chief guiding principles are:
- The recognition that our business has significant impact on the environment and we respond to this through our embedded Quality & Safety management systems.
- Promoting resource efficiency through preventing and minimising waste produc and diverting waste from landfill through increasing re-use, recycling and recovery.
- Carefully selecting suppliers, raw materials, chemicals, equipment and processe that minimise our impact on the environment.
- Promoting sustainable forms of transport.

5 Maintain the Board as a well-functioning, balanced team led by the chair.

The Board meets regularly to monitor and steer the company.

There is a clear structure of responsibility, and a mix of executive and experienced non-executive members.

Support is provided both through committees (eg for Audit and Remuneration) and access to internal subject experts when necessary.

The members of the Board have a collective responsibility and legal obligation to promote the interests of the company and are collectively responsible for defining corporate governance arrangements. Ultimate responsibility for the quality of, and approach to, corporate governance lies with the Chair of the Board.

The Board consists of six directors of whom three are executives (Martyn Whieldon, Martin Harrison and Simon Latham) and three are independent non-executives

(Anthony Buttanshaw, Martin Green and Ross Andrews). The Board is supported by two committees: Audit and Remuneration. The Board does not consider that it is of a size at present to require a separate nominations committee.

Non-executive directors attend 9-10 board and board committee meetings per year and are available at other times as required for face-to-face and telephone meetings with the executive team.

The Chairman is responsible for ensuring that, to inform decision-making, directors receive accurate, sufficient and timely information. The Company compiles the board and committee papers which are circulated to directors prior to meetings. The Company Secretary provides minutes of each meeting.

Meetings held during the last 12 months (to end of March 2023) and the attendance of directors are summarised below:

Board Meetings		Audit Committee		Remuneration		
	Dodi a Micetings		Addit Committee			
					Committee	
	Possible	Attended	Possible	Attended	Possible	Attended
Martin Whieldon	9	9	-	-	-	-
Simon Latham	9	9	-	-	-	-
Martin Harrison	9	9	-	-	-	-
Anthony Buttanshaw	9	9	2	2	2	2
Martin Green	9	9	2	2	2	2
Ross Andrews	9	9	2	2	2	2

6 Ensure that between them the directors have the necessary up-to-date experience, skills and capabilities

The Board members are encouraged to work together, whilst challenging in a constructive manner.

Anthony Buttanshaw (Non-Executive Chair)

Mr A Buttanshaw is an accountant and spent some 15 years in the GKN Group, as well as having experience in other companies, which has given him significant experience in the running of manufacturing and international businesses. He is the Senior Independent Director and has the role of Non-Executive Chair.

Martyn Whieldon (Managing Director)

Mr M Whieldon joined the Company in 1995 as a sales representative in Europe. Fluent in German and French, he went on to manage the sales team in both the export and home territories and has travelled widely, promoting the Company's products to customers and at numerous trade shows to dealers and specifiers alike. He was appointed to the board in 2010, and to the role of Managing Director in January 2021.

Simon Latham (Financial Director)

Mr S Latham is a Certified Accountant, initially training under Arthur Andersen, since being a professional auditor he has worked in industry for over 30 years, working in a Financial Director role for over 20 years. He has a breadth of experience in growing companies and international operations. He was appointed to the Board in 2017.

### Martin Harrison (Production Director)

Mr M Harrison is a Chartered Mechanical Engineer and has worked in the manufacturing industry for over 25 years. He has led manufacturing operations in a number of different sectors including beverage dispensing and cooling equipment, power generation and aerospace, and has experience of managing factories and installation teams across multiple sites, both at home and overseas. He was appointed to the Board in 2019.

### Martin Green (Non-Executive)

Mr M Green is a solicitor who trained at Pinsent Masons in Birmingham before joining Lodders to specialise in wealth planning. He has recently retired as senior partner of Lodders LLP and remains a consultant for them benefitting from over 35 years' experience of acting as legal advisor to business and private clients. His experience offers guidance in the legal arena to the company and he is Chair of the Remuneration Committee.

# Ross Andrews (Non-Executive)

Mr R Andrews is a highly experienced and accomplished Corporate Adviser with 30 years' experience advising companies and management teams on public market transactions and brings financial and commercial experience to the Board. He is Chair of the Audit Committee.

The directors keep abreast of our markets and industry through regular and frequent communication with our customers, designers and agencies, also attending various trade shows and exhibitions. Technical skills are kept up to date through communication with various external advisors, research and training updates.

All directors are encouraged to maintain individual continuing professional development programmes and all have the opportunity, if required, to attend specialist courses to enhance their skills. The Company Secretary, from time to time, provides technical briefings related to regulatory compliance issues, supported by our NOMAD, Cairn Financial.

The company retains the services of three external advisers.

MHA act as our auditors, both in the UK and abroad.

Cooper Parry Group Ltd act as our advisors for matters of taxation.

Cairn Financial Advisers are our nominated adviser and broker for our dealings with the London Stock Exchange and AIM.

Autonomy Wealth support the financial planning for the business, and advise on the legacy Pension Scheme

In addition, in 2023 the business also engaged Chivers Commercial to conduct a valuation of its property and machinery assets.

7	Evaluate board
	performance based
	on clear and relevant
	objectives, seeking
	continuous
	improvement

The Chairman reviews the contributions of each board member on an ongoing basis, both individually and in relation to the performance of the company as a whole. The reviews consider effectiveness in areas including general supervision and oversight, business risks and trends, communications, corporate governance and individual contribution. Any refinements identified in working practices can then be adopted.

The balance of the Board is also assessed, for numbers and diversity, skills and experience. With the death of Mr Heath, the Chair has reviewed the current Board, and concluded that its membership and effectiveness is suitable.

# 8 Promote a corporate culture that is based on ethical values and behaviours

The Company promotes honesty and integrity in all its dealings. In order to achieve this:

- The Board provides strategic leadership for the Company and operates within the scope of a robust corporate governance framework. Its purpose is to ensure the delivery of long-term shareholder value, which involves setting the culture, values and practices that operate throughout the business. The Board defines a series of matters reserved for its decision and has approved terms of reference for itsAudit and Remuneration Committees to which certain responsibilities are delegated.
- The Remuneration Committee sets and reviews the compensation of executive directors including the setting of performance frameworks for bonuses.
- Neither its directors nor management have significant interests in its suppliers or customers.
- Personnel policies and procedures include:-
  - Bribery prevention policy
  - Communications policy
  - Disciplinary procedure (including Statutory Dispute Resolution)
  - Equal opportunities policy
  - Grievance procedure
  - Health & safety policy (summary)
  - Redundancy policy & procedure (including Selection Criteria)
  - Retirement policy
  - Retirement counselling policy
  - Social media use policy
  - Stress policy
- The Works Committee discusses relevant issue affecting all employees.
- The business embeds principles into its processes and dealings through Quality Management System ISO 9001:2015 compliance and where necessary via mandatory industry standards and certification schemes.
- Company representatives meet with customers to discuss any issues and communicate with senior management on a regular basis.
- Suppliers also have relationships with both the Purchasing department and senior management.
- Compliance with the QCA code is cascaded through management.

9 Maintain governance structures and processes that are fit for purpose and support good decision-making by the board

The Company has both internal and external infrastructure to support the business: Internal

- Board committees to support independence (Audit and Remuneration).
- Quality processes such as the BS EN ISO 9001:2015 Quality Management System

## External

- Independent Audit
- Trade body membership. Actively participates in membership of The Door Hardware Federation (DHF), The British Woodworking Federation (BWF) and The Guild of Architectural Ironmongers (GAI).
- Industry governance. Attend Management and Technical committees to ensure the Company 'has a voice' in the development of best practice and are able to influence any applicable legislation.
- AIM regulation

The matters reserved for the board are:

- Setting long-term objectives and commercial strategy;
- Approving annual operating and capital expenditure budgets;
- Changing the share capital or corporate structure of the Group;
- Approving half year and full year results and reports;
- Approving dividend policy and the declaration of dividends;
- Approving major investments, disposals, capital projects or contracts;
- Approving resolutions to be put to general meetings of shareholders and the associated documents or circulars; and
- Approving changes to the board structure.

10 Communicate how the company is governed and is performing by maintaining a dialogue with shareholders and other relevant stakeholders

The board has a schedule of regular business, financial and operational matters, and each board Committee has compiled a schedule of work to ensure that all areas for which the board has responsibility are addressed and reviewed during the course of the year. The Chairman is responsible for ensuring that, to inform decision-making, Directors receive accurate, sufficient and timely information. The Company Secretary compiles the board and Committee papers which are circulated to Directors prior to meetings. The Company Secretary provides minutes of each meeting and every Director is aware of the right to have any concerns minuted and to seek independent advice at the Group's expense where appropriate.

The board believes that its blend of relevant experience, skills and personal qualities and capabilities is sufficient to enable it to successfully execute its strategy. Directors attend seminars and other regulatory and trade events to ensure that their knowledge remains current.

Communication to and from stakeholders is encapsulated within the department processes and fed up through management to the Board.

Shareholders are invited and welcomed to the AGM held on company premises, to be able to meet with the Board.

The **Audit Committee** consists of Ross Andrews (Chair), Martin Green and Anthony Buttanshaw. The committee meets twice a year and the external auditor and financial director are invited to attend these meetings. Consideration is given to the auditor's preand post-audit reports and these provide opportunities to review the accounting policies, internal control and the financial information contained in both the annual and interim reports. The committee monitors the integrity of financial statements, oversees risk management and control and monitors the effectiveness of the internal audit function. It

also reviews accounting and treasury policies. The committee also meets with the auditors with no executives present.

The remit of the **Remuneration Committee** is to determine the framework, policy and level of remuneration, and to set the remuneration of executive directors and senior managers. The committee approves annual salary and bonuses where appropriate and will consult outside of the company for relevant benchmark data from time to time. The Remuneration Committee consists of Martin Green (Chair), Anthony Buttanshaw, and Ross Andrews. The Remuneration of Non-Executive Directors is a matter for the Board. No Director or officer is allowed to participate in any decisions as to their own remuneration.

Due to the nature and size of the Company, the Directors have decided that issues concerning the nomination of directors will be dealt with by the Board rather than a Nomination Committee.